Buying A Home

Your Keys To a Successful Settlement

CAPITOL•TITLE

Visit Us Online www.capitoltitle.com

Settle On Our Experience

Since 1973, **CAPITOL*****TITLE** has provided settlement services for clients, like you, who appreciate the value and assurances that only an attorney-owned, service-oriented company can offer. Our staff of experienced and professionally trained attorneys, settlement officers and coordinators is devoted to the highest standards of service and shares our commitment to professional excellence. In each of the thousands of settlements we conduct every year, involving properties in Maryland, the District of Columbia and Northern Virginia, our goal is always – **be prepared, be professional and be accessible**.

At **CAPITOL*****TITLE** each of us will listen to you and strive to understand your concerns. Our experience will help us recognize your specific needs and respond to them. Our practice is distinguished by our record in achieving these objectives and has earned us a most favorable reputation in the real estate community. This commitment to excellence has been rewarded by successful growth and the satisfaction found in exceeding our clients' expectations.

CAPITOL◆**TITLE** is affiliated with the law firm of Goldstein & Levy, P.A. which acts as its General Counsel and provides consultative services and support to **CAPITOL**◆**TITLE** and its clientele. Goldstein & Levy, P.A. has contributed to the preparation of the materials in this publication.

We welcome the opportunity to serve you, and it is hoped that the following overview of the home buying process will guide you to a smooth and pleasant settlement.

Stanley H. Goldstein, Esq.

Principal

Andrew G. Levy, Esq.

Principal

*** Website

CAPITOL TITLE's website, along with the multitude of settlement services provided since 1973, www.capitoltitle.com brings

CAPITOL◆**TITLE** to your desktop with the following highlights:

- ♦ Meet the Principals, Managers and Settlement Officers
- ♦ Order a Settlement Online
- Upload your ratified contract directly to the site
- ♦ Catch Legislative and Industry Updates
- ♦ Directions to all Office Locations
- ♦ Closing Cost Calculator
- ♦ Links to Numerous Industry-Related Sites
- ♦ Upcoming Events
- ♦ See the Contents of this Booklet
- ♦ E-Mail Connection to **CAPITOL**♦**TITLE** Offices/Key Personnel

Website Address: www.capitoltitle.com
E-Mail Address: settle@capitoltitle.com
Closing Cost Quotes: www.capitolgfe.com

STAY CONNECTED!



Capitol Title is making your life easier

Our New App will Provide Instant Closing Cost Estimates on your Mobile Device (or Desktop)

To Put our app on your phone, follow these very simple instructions:

- Go to capitoltitle.titlequoteapp.com
 OR go to capitoltitle.com and click on the
 NEW TRID Quote/App button
- 2. Type in your email address
- 3. Type in a password
- 4. Check "Remember Me"
- 5. Click on "Create Free Account"
- 6. Fill in Details (so your quotes will be personalized)
- 7. Follow the instructions on your screen



Log In Screen

Add it to your Favorites

Bookmark the App

Add it to your Homescreen

Any questions, please email settle@capitoltitle.com

We're happy to help!

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Buying A Home

Working with a Realtor® is the most common and preferred approach to home buying and selling. A Realtor® will be familiar with the available housing inventory in the location, size and price range you desire. Through the Metropolitan Regional Information System ("MRIS"), the Realtor® will have virtually unlimited access to information about homes listed for sale in your region. The Realtor® is also in a position to provide you with valuable information on other resources that can assist you in successfully consummating a transaction for purchase of a new home.

Selecting A Realtor®

The selection of a real estate professional can be one of the most important factors in finding your perfect home. This individual will understand your needs and will hone your search to those properties that fall within your personal requirements, while recognizing the reality of your financial qualifications. In most cases a prospective Buyer establishes a "Buyer Broker Agreement" with a Realtor®. In that event the Buyer Broker (or Realtor®) represents the Buyer exclusively, and the Seller's Realtor® represents the Seller. Where there is no Buyer Broker Agreement, the Realtors® are both agents of the Seller, but always have a duty to treat you honestly and fairly. Whatever the representation may be, your Realtor® is always in the best possible position to help you find your perfect home and to guide you through the entire homebuying process.

The Offer

Once you have found your "Dream Home," it will be necessary to make an "offer" in writing to purchase the property. Generally, contracts for the purchase and sale of real estate <u>must</u> be in writing to be valid and enforceable. The offer will usually be in the form of a contract presented through the Realtor®. The preferred standard form is pre-printed and provided by the local Association of Realtors® in your city or county. Most Realtors® and attorneys are familiar with the "fine print," and the Realtor® will be knowledgeable about completing the forms. Ask the Realtor® for the Standard Resale Contract Form used in your jurisdiction so you can become familiar with its standard provisions before submitting an offer. Specific forms are available for resale properties. The **KEY** elements of the offer, which will become your contract when "ratified," are highlighted below. Please note carefully that no specific contract form is required and contract provisions may vary widely. You should review the specific form proposed for use in your transaction carefully before proceeding.

Price. The *Purchase Price* is the amount that you offer to buy the property

Deposit. The *Deposit* is the amount of money submitted with the contract as a good faith offer to purchase the property. These funds will be held by the Realtor® or the settlement company and credited to you at the settlement.

Down Payment. The *Down Payment* is the amount of your own money, including the deposit, that you will be using to pay the purchase price. This amount, together with your mortgage loan amount, will equal the Purchase Price.

Financing. The *Financing* section of the contract/offer sets out the amount of money to be borrowed, the type of loan product (e.g. 30-yr. Fixed), the acceptable rate of interest, monthly payments and points (see glossary) associated with the mortgage loan. It will also indicate whether you are asking the Seller to pay any of the points associated with the loan. Most residential contracts contain a **financing contingency**. This clause normally provides that if you do not obtain a written loan approval or "commitment" from a lender within a "specified time period," the contract may be declared "null and void." The clause normally provides that if you have been declined approval for a mortgage loan, despite your good faith efforts to obtain it, your earnest money deposit will be refunded. This contingency, however, generally has very specific notice provisions that must be followed.

Title. The section of *Examination Of Title And Costs* specifies how title will be taken (see glossary) and who will conduct settlement. It is always your right to select **CAPITOL♦TITLE** as your settlement services provider. This section usually provides that the transfer and recordation taxes, which are paid to the state and local governments, are shared equally between you and the seller, unless otherwise specified.

Walk-Through. After contract ratification you are generally entitled to only one inspection of the premises prior to settlement. The purpose of this "walk-through" is to determine that, at the time of settlement, the property meets the standards established by your agreement. Under the typical "Property Condition" paragraph, all mechanical, electrical, plumbing, heating and air conditioning systems must be in "working order." This paragraph also normally requires that the property be delivered "broom clean" and substantially in the same condition as the time the contract was ratified. Other general and specific inspections or repair requirements can be negotiated with the Seller and added to the contract in a "contract addendum."

Settlement Date. This is the date on which the transfer and loan documents will be signed, and the parties will meet to exchange the title and keys for your funds. Taxes, assessments and homeowner/condo fees, if any, will be adjusted as of this date. In scheduling your settlement, it is wise to consider the time necessary for loan approval, processing and circumstances special to your transaction. A settlement is typically scheduled for 30-45 days after contract ratification. The

timeframe may be shorter on a cash transaction.

As noted above, these provisions are illustrative of typical provisions found in widely used, standardized contract forms. Careful review of the specific form proposed for use in your transaction is necessary.

Contract Presentation and Ratification

Once a written offer has been completed by you, the offer will be presented through the Realtor® to the seller. The seller may **accept** the terms, **reject** them or **counter-offer** new terms. Once the terms have been agreed upon, both the buyer and the seller must sign the written contract. Unless special arrangements have been otherwise agreed to in writing by the parties, the earnest money deposit must be tendered with the signed contract. When these conditions have been met, the contract will be said to have been "ratified." Copies of the ratified contract will be provided to all parties.

Once the contract has been ratified you are ready to schedule any home inspections agreed to in the contract and to instruct **CAPITOL** to begin preparations for settlement. You must also select a lender and complete the appropriate applications for financing as specified in your contract.

♦♦♦ Home Inspections

Purchasers often include a Home Inspection Contingency in the Contract. This provides that their obligation to complete the purchase is conditional upon completion of a home inspection. This inspection is performed by a professional home inspector or engineer and typically occurs within a short time period after final ratification of the contract. Effective January 1, 2008, all Maryland home inspectors must, as of this date, be licensed pursuant to procedures and requirements established by the Maryland Commission of Real Estate Appraisers and Home Inspectors. A list of approved home available inspectors is on the commission's website www.dllr.state.me.us/license/occprof/reappr.html. The home inspection is made at the sole cost of the purchaser.

The substantive provisions included in such a home inspection contingency vary widely and must be carefully reviewed if included in your contract. For example, some inspection contingencies permit the purchaser to terminate the agreement if the results of the inspection are unsatisfactory to the purchaser, for any reason. Other contingencies permit the purchaser to terminate the contract only if the Seller refuses to remedy any defects noted in the home inspector's report. The manner of satisfaction and release of the contingency is typically set forth in a very specific manner. Careful review and drafting (or revision) of the contingency utilized in your contract is, therefore, recommended.

Federal law requires that before any residential property constructed prior to 1978 ("target housing") may be sold, certain required disclosures, with regard to lead paint, must be made to the purchaser. Additionally, the purchaser must be afforded an opportunity to have the target property evaluated by a licensed inspector to determine whether lead-based paint or lead-based paint hazards are present. (Purchasers of residential RENTAL properties in Maryland should also be aware of the applicability of the Maryland Lead-based Paint Program to properties constructed prior to 1979.)

The Loan Process

Your contract will typically require that you make "loan application" within a specified time period. The Realtor® can provide you with information on reputable lending institutions and qualified loan officers. The loan officer manages and coordinates the loan application process and facilitates all of the documentation needed to achieve your loan approval. Call each lender for information regarding interest rate quotes, estimated charges and approval time and general requirements. REMEMBER It is important to ask about all of these details because the lender with the lowest rates may not be the one best suited to your needs.

* "Know Before You Owe"

On October 3, 2015, new rules were enacted which aim to provide consumers with a better understanding of the entire loan process. More specifically, consumers will have more detailed information about the terms of their loan and the ability to compare each program available. Furthermore, they can use their Loan Estimate to compare and analyze the fees associated with obtaining a mortgage.

There is a new definition of "Loan Application" which went into effect with TRID in October, 2015 and which streamlines the initial application process. Once the following six (6) items (which defines a loan application) have been received by the loan originator, the creditor (lender) is required to deliver a Loan Estimate ("L.E.") to the borrower within three business days. (NOTE: A "business day" is defined as "any day that the creditor is open for substantially all of their business functions.")

Items That Define a Loan Application

- 1. Property Address
- 2. Consumer Name
- 3. Consumer Social Security Number
- 4. Consumer Income
- 5. Sales Price of Estimated Property Value
- 6. Desired Loan Amount

The Loan Estimate ("LE")

The Loan Estimate ("LE") replaces the commonly known Good Faith Estimate ("GFE") and the Initial Truth in Lending Disclosure ("TIL.") Once an official loan application is taken by the creditor, the LE must be prepared and sent to you, the borrower, within three (3) business days. The information contained in the LE should be as complete as possible with very few estimates. All of the information from the LE will later be provided in the Closing Disclosure ("CD") and the figures in these two documents must accurately match. A sample of the LE is provided in this booklet on page 21.

The Closing Disclosure ("CD")

The Closing Disclosure ("CD") replaces the HUD-1 Settlement Statement and the Final Truth In Lending (TIL.) It will typically be prepared by the Lender and is the final statement of your loan terms and settlement costs. The five-page CD will be more detailed than the three-page LE and will comprise all fees associated with the transaction, as well as names/license numbers and contact information for third parties involved. It must be delivered to the consumer at least three business days before closing. A sample of the CD is provided in this booklet on page 22.

After this part of the process, you should be prepared to provide copies of bank statements and paystubs for the most recent two (2) month period and copies of W-2 forms and tax returns for the previous two (2) years. You will also be asked to provide a photo ID, account numbers and information on all existing loans (i.e., student loans, auto loans, etc.), credit cards and other revolving credit accounts. A copy of a standard form 1003 mortgage loan application follows this section. In addition to the basic information which you provide, the lender will attempt to establish your credit profile based upon mortgage industry guidelines. Before committing to make a loan to you, most lenders will consider the following information:

Employment and Income. The lender will need information about your past and present income and employment. In addition to the amount of money you earn, the lender will be interested to know if you have a consistent and stable job history (at least 2 years.)

Debts and Expenses. Your lender will need to know what you owe and whether your bills are paid on time. Most of this information will be verified in a credit report obtained by an independent credit bureau. If you are aware of a problem in your credit history, don't wait until the last minute to address it. Often minor or rare problems can be explained away or cleared in advance of or during the application process. However, such matters take time and may delay your plans to settle if not addressed and resolved early in the process.

Down Payment and Closing Costs. You will need to show your lender that you have enough money to pay the balance of the down payment required to complete the transaction and closing costs. Most lenders require that a certain percentage of the purchase price be paid by you, from your own funds. This amount will depend on the loan product you have selected. Your lender will also want to know the source of your funds (i.e., sale of stocks, savings, inheritance or gifts). Lenders have very definite rules about this requirement; please ask your lender about your specific situation.

Debt Ratios. Debt Ratios are commonly used by lenders to determine if you can afford to pay the mortgage each month. It is important to both you and your lender that you do not over-extend your financial ability. Two (2) indicators commonly used to determine your budgetary limits are the following:

- (a) Housing expense ratio. The lender will compare your total proposed housing costs to your income. On a typical conventional loan, the housing expense percentage is 28% of your gross income. On an FHA loan, the percentage is 29%.
- (b) Long-term debt ratio. The lender will compare the total of all your monthly payments on long-term debts, the repayment of which will extend beyond ten (10) months (including most credit cards) together with your housing costs to your income. On a conventional loan, the housing expense percentage is 43%* of your gross income. On an FHA loan, the percentage is 41%*.

^{*}These limits could be higher with compensating factors and manual underwriting procedures.

Once you have officially applied for the loan, and filled out a loan application, the loan officer will order a credit report. The cost is typically \$15-\$50 and will be collected, and shown on the CD, at closing. Although a lender is prohibited by The Equal Credit Opportunity Act to discriminate against an applicant on the basis of race, color, religion, national origin, sex, marital status and age, you can be denied because of information in your credit report. If you are denied a loan, your lender must provide a statement to you which gives the specific reasons why you were denied, or give you information as to where you can obtain this information. Additional deposits or fees may be required to "lock-in" a specific loan program or a particular interest rate.

The lender will also order an Appraisal of the property before closing. The appraisal indicates to the lender whether the property is valuable enough to serve as collateral (see glossary) for the full amount of the loan you are requesting. The percentage of the property value that the loan amount covers is known as the Loan-To-Value ("LTV") ratio. The applicable interest rate and other loan terms may vary depending on the Loan-To-Value ratio and credit score.

After you submit all required information and documentation, the lender compiles all of the items required for submission. Your file is then given to loan underwriting personnel for final loan application review and approval. After approval, the file is transferred to the loan closing processor who is responsible for making certain all the outstanding conditions have been met. At this point, the processor prepares all of the loan documents for settlement and sends them to the title company for your signature at closing.

Uniform Residential Loan Application

This application is designed to be completed by the applicant(s) with the Lender's assistance. Applicants should complete this form as "Borrower" or "Co-Borrower", as applicable. Co-Borrower information must also be provided (and the appropriate box checked) when 🗹 the income or assets of a person other than the "Borrower" (including the Borrower's spouse) will be used as a basis for loan qualification or limited the Borrower's spouse will not be used as a basis for loan qualification, but his or her liabilities must be considered because the Borrower resides in a community property state, the security property is located in a community property state, or the Borrower is relying on other property located in a community property state as a basis for repayment of the loan.

				I. TYPE OF	MORT	GAGE A	ND TERMS O							
Mortgage Applied for:	□ VA □ FHA	☑ Convention ☐ USDA/Run Housing Se	al	Other (explai	in):		Agency Case N	lumber			Lender (Case Nun	nber	
Amount \$		Interest Rate	% No	of Months	Ame Typ	ortization e:	Fixed Rate	8	Ott	ner (explain): M (type):				
			II. F	PROPERTY	INFOR	MATION	AND PURPO	SEO	LOAI	V				
Subject Prop	erty Addre	ss (street, city, stat												No. of Units
														-
Legal Descri	ption of Su	bject Property (atta	ich descrip	tion if necess	sary)								Ye	ar Built
Purpose of L	oan 🗹 Pi	urchase Cons	truction truction-Pe	ermanant	Other (explain):		Prop	erty wi	II be: Residence [□.Secor	dary Re	sidence C	Investment
Complete th		construction or co			t loan			<u> </u>	illiary	residence [idaly rve	adelice _	Illivestillelit
Year Lot Acquired	Original C			Existing Liens) Present	Value of Lot	(b)	Cost of	Im proveme	nts	Total (a+	b)	
	\$		\$		\$			\$				\$		
Complete th		his is a refinance	loan.											
Year Acquired	Original C	Cost	Amount B	Existing Liens	Pu	irpose of l	Refinance			Describe Im	proveme	ents 🗌	made _	to be made
	\$		\$							Cost:\$				
Title will be h	neld in wha	at Name(s)						Manne	erin wh	ich Title will	be held		Estate w	ill be held in:
													₩ Fee 8	
Source of Do	own Payme	ent, Settlement Cha	arges and/	or Subordinat	e Financ	ing (expla	iin)						Lease (show	shold expiration date
		Borrower		III	BORR	OWERII	NFORMATION	u .		Co-F	Borrow	or.		
Borrower's N	lame (inclu	ide Jr. or Sr. ifappl	icable)	1111.	DOM	OWER	Co-Borrower's		include					
	,							,				,		
Social Securit	y Number	Home Phone (incl. a	rea code)	DOB (MM/DD/	YYYY) Yn	s. School	Social Security N	Number	Home	Phone (Incl. a	area code)	DOB (M	M/DD/YYYY) Yrs. School
☐ Married ☐ Separated		arried (include single, ced, widowed)	Depend no.	ents (not listed ages	by Co-Bo	orrower)	☐ Married [☐ Separated		narried (i roed, wid	nclude single, dowed)	Deper no.		t listed by B ages	orrower)
		t, city, state, ZIP)				No. Vee	Present Addres				III			No. Vec
Fresent Auu	1999 (91166	i, city, state, Zir /	□Ov	vn ∐Rent		_No. Yrs.	r leselit Audies	so (on e	er, city,	state, ZIF)		wn 🗀	Rent	No. Yrs.
Mailing Addr	ess, if diffe	rent from Present /	Address				Mailing Addres	s, if diff	erent fr	om Present /	Address			
		address for less t			ete the f		: Former Addres	- /	at aite	etete ZID\				
Former Addi	ess (street	, city, state, ZIP)	LIOV	vn □Rent		_No. Yrs.	ronner Addres	s (sties	at, city,	state, ZIF)		wn 🗆	Hent	No. Yrs.
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Name & Add	lress of En	Borrower C	☐ Self Em	1	on this jo		Name & Addre		m plove			mployed	Yrs. on th	is iob
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			la i				PR 11 (PR11 1 (PR				-			
Position/Title	a/lype of B	usiness	Busii	ness Phone (ii	nci. area	code)	Position/Title/T	ype of	Busines	16	Bus	iness Ph	one (incl. a	irea code)
If employed	lin curren	t position for less	than two	vears or if o	currently	/ emplov	ed in more tha	n one	positio	n. complete	the foli	owina:		
Name & Add		-		ployed Dates			Name & Addre				_	mployed	Dates (fro	m-to)
				Mont	hly Incor	ne							Monthly I	ncome
				\$									\$	
Position/Title	a/Type of B	usiness	Busin	ness Phone (ii	ncl. area	code)	Position/Title/T	ype of	Busines	is	Bus	iness Ph	one (incl. a	irea code)
Name & Add	iress of En	nployer F	Self Em	ployed Dates	s (from-to	0)	Name & Addre	ss of E	m plove	г	Self E	mployed	Dates (fro	m-to)
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				Mont \$	hly Incor	ne							Monthly II	ncome
Position/Title	Type of B	usiness	Busin	ness Phone (ii	ndl. area	code)	Position/Title/T	ype of	Busines	ss	Bus	iness Ph	one (incl. a	rea code)
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		454										-		1000 0100
Freddie Mac F Calyx Form 19						Page	1 of 4					Fannie	Mae Form	1003 01/04

V. MONTHLY INCOME AND COMBINED HOUSING EXPENSE INFORMATION						
Gross Monthly Income	Borrower	Co-Borrower	Total	Combined Monthly Housing Expense	Present	Proposed
Base Empl. Income*	\$	\$	\$	Rent	\$	
Overtime				First Mortgage (P&I)		\$
3onuses				Other Financing (P&I)		
Commissions				Hazard Insurance		
Dividends/Interest				Real Estate Taxes		
Net Rental Income				Mortgage Insurance		
Other (before completing, see the notice in "describe				Homeowner Assn. Dues		
other income," below)				Other:		
Total	S	\$	\$	Total	\$	\$
Self Employed Borrow	er(s) may be required	to provide additional d	ocumentation such as t	tax returns and financial	statements.	
Describe Other Inc	come <i>Notice:</i> Alimo Borro	ny, child support, or se wer (B) or Co-Borrowei	parate maintenance inc r (C) does not choose to	come need not be reveal o have it considered for	ed if the repaying this loan.	
B/C						Monthly Amor
						\$

		VI. ASSETS AND LIABILITIES		
joined so that the Statement can be mea	orting schedules may be ningfully and fairly preser	completed jointly by both married and unmarried Co ated on a combined basis; otherwise, separate State porting schedules must be completed about that sp	ments and Schedules are required. If the C	
			Completed 🗹 Jointly 🗌] Not Jointl
ASSETS Description	Cash or Market Value	Liabilities and Pledged Assets. List the creditor' debts, including automobile loans, revolving chargestock pledges, etc. Use continuation sheet, if necessity	je accounts, real estate Ioans, alimony, chil	ld support,
Cash deposit toward purchase held by:	\$	satisfied upon sale of real estate owned or upon re	ssary, indicate by () trose liabilities which financing of the subject property.	I WIII De
		LIABILITIES	Monthly Payment & Unpaid	Balance
List checking and savings accounts	below	Name and address of Company	\$ Payment/Months \$	
Name and address of Bank, S&L, or Cr	edit Union	A		
Acct. no.	s	Acct. no. Name and address of Company	\$ Payment/Months \$	
Name and address of Bank, S&L, or Cr		rearite and addless of company	\$ Fayment/World's	
		Acct. no.		
Acct. no. Name and address of Bank, S&L, or Cr	\$ edit Union	Name and address of Company	\$ Payment/Months \$	
		Acct. no.	_	
Acct. no.	\$	Name and address of Company	\$ Payment/Months \$	
Name and address of Bank, S&L, or Cr	out Official	Acct. no.		
Acct. no.	\$	Name and address of Company	\$ Payment/Months \$	
Stocks & Bonds (Company name/ number & description)	ф Ф		ψ cymonios ψ	
		Acct. no.		
Life insurance net cash value	\$	Name and address of Company	\$ Payment/Months \$	
Subtotal Liquid Assets	s	\dashv		
Real estate owned (enter market value	\$	Acct. no. Name and address of Company	\$ Payment/Months \$	
From schedule of real estate owned) Vested interest in retirement fund	\$	Marie and addless of company	\$ Fayment/World is	
Net worth of business(es) owned (attach financial statement)	\$			
Automobiles owned (make and year)	\$	Acct. no.	<u> </u>	
		Alimony/Child Support/Separate Maintenance Payments Owed to:	\$	
Other Assets (itemize)	\$	Job Related Expense (child care, union dues, et	tc.) \$	
		Total Monthly Payments	\$	
Total Assets a.	\$	Net Worth => \$	Total Liabilities b. \$	

Freddie Mac Form 65 01/04 Calyx Form 1003 Loanapp2.frm 01/04

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Fannie Mae Form 1003 01/04

		٧	I. ASSETS A	ND LIABILITIES	(cont.)					
Schedule of Real Estate Owner	l (if additional pr	operties are o	wned, use contin	uation sheet)			, Insura	ance,		ZTT 1.073.50
Property Address (enter S if sold, or R if rental being held for incom		ale Type of Property	Present Market Value	Amount of Mortgages & Liens	Gross Rental Income	Mortgage Payments	Mainte Taxes &	nance,	. Re	Net ntal Incom
701	720		s	\$	\$	q	s		\$	
		+	4	Ψ	Ψ	9	-		Ψ	
				2					3 5	
				9)			9		34	
		Totals	S	\$	\$	S	s		\$	
List any additional names unde	r which credit	-	ly been received	d and indicate app	ropriate credito	r name(s) and	daccount	numb	er(s):	
Alternate Name			Creditor Name				Account N	umber		
2										
VII. DETAILS OF	TDANSACTI	ON			VIII DEC	LARATIONS	:			
a. Purchase price	S	ON	If you answe	r "yes" to any ques	100	10.77	- 101	Bon	OWAF	Co-Borro
o. Alterations, improvements, rep	airs		sheet for exp	lanation.	_			Yes		Yes No
c. Land (if acquired separately)			a. Are there a	ny outstanding judgn	nents against you	?				
d. Refinance (incl. debts to be pa	id off)		b. Have you b	een declared bankru	pt within the past	7 years?				
e. Estimated prepaid items			c. Have you h	ad property foreclose	ed upon or given t	itle or deed in li	eu thereof			
. Estimated closing costs			in the last 7	years?						
g. PMI, MIP, Funding Fee			d. Are you a p	earty to a lawsuit?						
h. Discount (if Borrower will pay)				lirectly or indirectly b			resulted in			
. Total costs (add items a thro	ugh h)		foreclosure, transfer of title in lieu of foreclosure, or judgment? (This would include such bass as home mortgage bars, SRA dans, home improvement loans, educational learn, manufactured (mobile) home bars, any mortgage, financial obligation, bond, or loan guarantee. If "Yes," provide details, including dalle, name and address of Lender, PRA or VA case number, if any, and reasons for the action.)							
. Subordinate financing	-		loans, educat	tional loans, manufacture and, or loan discontes. If	d (mobile) home loar f "Yes." provide debi	ns, any mortgage, ls. including date	financial name and			
k. Borrower's closing costs paid t	y Seller		address of Le	inder, FHA or VA case n	umber, if any, and rea	asons for the action	n.)	(2)56	200	200
. Other Credits(explain)		f. Are you presently delinquent or in defaul					any other			
			loan, mortg	gage, financial obliga details as described in	tion, bond, or loar the preceding ques	i guarantee? ition:				
				ligated to pay alimon			ntenance?			
			h. Is any part	of the down payment	t borrowed?					
			i. Areyou a d	o-maker or endorser	r on a note?					
n.Loan amount	oran sal		100000000000000000000000000000000000000	J. S. citizen? permanent resident a	lion?			Н		HH
(exclude PMI, MIP, Funding Fe	e financed)					primary resid	ence?		H	
n. PMI, MIP, Funding Fee finance	ed	I. Do you intend to occupy the property as your primary residence? If "Yes," complete question in below.								
77 07 08		m. Have you had an ownership interest in a property in the last three years?								
o. Loan amount (add m & n)		(1) What type of property did you own-principal residence (PR),								
		second home (SH), or investment property (IP)?								
p. Cash from/to Borrower (subtract j, k, I & o from i)		(2) How did you hold title to the home-solely by yourself (S), jointly with your spouse (SP), or jointly with another person (O)?								
IX. ACKNOWLEDGMENT AND AGREEMENT					Ģ.					
Each of the undersigned specifically and agrees and acknowledges that negligant misrepresentation of this in relatine upon any misrepresentation of this relatine upon any misrepresentation of Title 18. United States Code. See described herein (3) the property wresidential mortgage loam (5) the application from any source named is not approved; (7) the Lender and obligiated to amend and/or supplem Loan; (8) in the event that my paymetating to such delinquency, report Loan account may be transferred with the presentation or warranty, expressing conduction or warranty, expressing of this application control this application control this application control that are supplied to the supplied of this application control of this application control.	triat i have made; 1001, et seq.; (ill not be used for property will be on this application ts agents, broken ent the information nents on the Loar my name and ac the such notice as	on ms applic 2) the loan rec r any illegal or occupied as in , and Lender, s, insurers, ser n provided in n become deli count informal	ation, anotice in crit prohibited purpose dicated herein; (6) its successors or a vicers, successors this application if a niquent, the owner ion to one or more ad by law: (10) ne	nima penaruse includo o this application (the e or use; (4) all state any owner or servic ssigns may retain the and assigns may con ny of the material fac or servicer of the Lo e consumer credit rep ther Lender por its e	ing, but not limited in 'Loan') will be se ments made in thi er of the Loan me original and/or an itinuously rely on tots that I have rep en may, in additionating agencies, () neats brokers inse	a to, the or mple scured by a more sapplication and ay verify or revolu- tion and the information of the information of the information of the information of the information of the information of the information of the plants and the information of the the information of the information of the information of the information of the information of the information of the information of the inf	insomment of intigage or de e made for the rerify any inford of this ap- contained in inshould cha- rights and re- inthe Loan and strongessors	ed of the puriormatic optication the appropriate of	ust or pose on on cor or, ever plicati or to o as that dminis	ne provision the proper of obtaining trained in the Loon, and I a closing of the tration of the smarter of the
my original written signature. Borrower's Signature			Date	Co-Borrower's S					ate	
X		İ		X				Ĩ		
	X. INFO	RMATION	FOR GOVERN	MENT MONITO	ORING PURP	OSES				
The following information is request apportunity, fair housing and home idscriminate neither on the basis of may check more than one designal abservation or sumame. If you do all requirements to which the lend BORROWER	mortgage disclor this information, ion. If you do not ot wish to furnish	sure laws. Yo nor on wheth furnish ethnic the informati der applicable	u are not required: er you choose to fu ity, race, or sex, u on, please check ti	to furnish this informa mish it. If you furnish nder Federal regulati ne box below. (Lend particular type of loa	ation, but are enco the information, ons, this lender is er must review th	ouraged to dose please provide required to not e above materia	o. The law p both ethnic ethe inform alto assure	ity and ation of that the	s that Irace. on the	a Lendern Forrace, y pasis of vis
			and alima				_	-	el el	
Ethnicity: Hispanic or Race: American I		Not Hispanio		Ethnicity: Race:	Hispanic o	100 CO 10	☐ Not Hisp	_	_	_
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Other Paci	ic Islander					ific Islander				
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Fo be Completed by Interviewer This application was taken by: V Face-to-face interview Mail Telephone	Interviewer's Sig	gnature	(incl. area code)	Date	Capital M 6310 Stev	lortgage Fina vens Forest F n, MD 21046 21-3838	ance Corp Rd.			
Freddie Mac Form 65 01/04 Calyx Form 1003 Loenapp3.frm 01	/04		р	age 3 of 4	3.0.55.55	SECTION (1995)	Fannie	Mae	Form	1003 01

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*** Settlement

"Settlement" (also referred to as "Closing") on your purchase is the meeting at which the financial terms of your contract are consummated, title to the property is transferred and the loan documentation is completed and signed. Typically, all parties to the contract and the Realtor®(s) are present and an attorney or a licensed settlement officer conducts the settlement. Once all of the documents have been executed, you will be required to provide a cashier's or certified check, as per the terms of your real estate contract (in the amount indicated on the CD and/or ALTA settlement statement) in exchange for the keys to your new home.

The settlement normally takes approximately one hour, provided proper presettlement preparation and procedures have been followed. Immediately after you or the Realtor® make first contact with

CAPITOL+TITLE and authorize commencement of our settlement services, our attorneys, title abstractors and coordinators will be working with you to assure that all necessary information and documentation are obtained and compiled. This will enable your settlement to occur in a timely and professional manner.

CAPITOL◆TITLE's personnel are highly trained professionals who will guide you through the settlement process and will handle all aspects of settlement coordination to ensure that your closing is "stress free."

CAPITOL◆TITLE and Goldstein & Levy, P.A., its General Counsel, are available to answer any questions or to discuss any concerns which you may have relative to the settlement on your home purchase. No additional fee is charged for any such consultations. Our goal is simple – we want you to be comfortable with all aspects of the settlement process and to be completely satisfied with our services.



Pre-Settlement Processing

Shortly after your case is opened with CAPITOL*TITLE, you will receive an email from us assigning you a file number and a settlement coordinator. It will also include a checklist of items required from you to complete the closing. You can help us provide the most efficient services by contacting your CAPITOL*TITLE settlement coordinator upon contract ratification. CAPITOL*TITLE will use this time to diligently process all of the items listed on the following page to ensure a smooth transaction.

- Order and review Title Search
- ◆ Order and review a House Location Drawing,* also referred to as a "Survey" (Page 31)
- Obtain Seller's payoff figures
- Contact HOA or Condo Management company
- Prepare Title Insurance binder/commitment for the Lender
- Obtain current property tax information
- ◆ Schedule date/time of closing and coordinate with all parties
- ♦ Prepare settlement documents including final ALTA settlement statement

◆◆◆ Title Insurance

What if?

Owning your property free and clear involves more than having a deed in hand. A deed does not cancel certain prior "rights" and claims that may go back in time, months or decades, to the earliest owners of your newly acquired property.

Protecting Your Rights

"What protection," you may ask "do I have against such claims? How can I be sure my property is really my property?" The answer to both of those questions is *title insurance*.

Title Insurance is an insured statement of the condition of your "title" or ownership rights to a certain piece of property. An owner's title insurance policy describes your property in detail and states what limitations, if any, there are to your ownership. (For example, you may take ownership subject to existing liens or encumbrances. Or, easements may have been granted to utility companies or adjacent property owners.)

Most importantly, an owner's title insurance policy guarantees that the property you are purchasing is free of undisclosed liens, confusion in the rights of ownership, and other clouds on the title. In short, it guarantees that you own the property for which you have negotiated.

In most cases, when purchasing a property with a mortgage, the lender will require you to purchase a lender's title insurance policy to protect the lender's security interest in the property. A Lender's title insurance policy is issued based on the amount of the loan. As the loan balance decreases, the amount of coverage decreases. When the loan is paid off, the lender's coverage disappears.

^{*}A location drawing is generally satisfactory for the purpose of either a purchase or a refinance and complies with your purchase agreement and/or mortgage lender's requirements. Effective March 1, 1995, State Regulations require Maryland purchasers provide approval to the title company to furnish a "location drawing" as opposed to a more comprehensive, yet more expensive, "boundary survey." The required "Approval Form" and "Location Drawing" are included on pages 30 and 31 of this booklet.

Peace of Mind

An owner's title insurance policy provides you with peace of mind. It takes the risk out of acquiring property with a legal history unknown to you. While there should be no risks in transferring property, they do exist. Through the years, your new property may have changed hands many times through sale, inheritance, foreclosure, or bankruptcy. Each transfer is an opportunity for an error in title to arise. If an error occurs from previous transfers, and never comes to light, it puts your title in jeopardy. You could lose your property and the money you paid for it.

Even if you successfully defend your rights of ownership, the cost in time and legal fees could be prohibitive. Among the many risks against which title insurance protects you are:

- Confusion from similarity of names
- Forged documents
- Signatures of minors or mentally incompetent persons
- Mistakes in recording legal documents
- Undisclosed or missing heirs
- Fraud
- Invalid divorces
- Misrepresentation of marital status
- Unpaid taxes
- Clerical errors in public records
- Wills not probated

Before a policy is issued, the title company conducts a title search of public records, maps and documents concerning the real property in question. Once the facts about the property, and people affecting ownership, are collected, examined and interpreted, the company issues a title policy insuring the condition of title.

A one-time premium covers the entire cost, as long as ownership remains in your name or that of your heirs. The owner's policy is issued in an amount equal to the purchase price of the property. Of course, the greater the coverage given under a policy, the higher the premium charged.

Contact your nearest **CAPITOL** TITLE for a title insurance quote.

Jurisdiction	Recordation Tax ¹	As of March, 2016) Rates are subj County Transfer Tax ²	State Transfer Tax			
	Rate	Rate	Rate			
Allegheny 301-777-5922	7/1000	0.5%3	.5%			
Anne Arundel 410-222-1125	7/1000	1.0%	.5%			
Baltimore City 410-333-3760	10/1000 ⁴	1.5% ⁵	.5%			
Baltimore County 410-887-2652	5/1000	1.5%	.5%			
Calvert County 410-535-1660	10/1000	None	.5%			
Caroline County 410-479-1811	10/1000	.5%7	.5%			
Carroll County 1-888-302-8927	10/1000	None	.5%			
Cecil County 410-996-5375	8.20/1000	Flat Fee \$10/Deed	.5%			
Charles County 1-888-932-2072	10/1000	.5%	.5%			
Dorchester County 410-228-0480	10/1000	.75%8	.5%			
Frederick County 301-694-1961	12/1000	None	.5%			
Garrett County 301-334-1938	7/1000	1%9	.5%			
Harford County 410-638-3474	6.60/1000	1%10	.5%			
Howard County 410-313-3837	5/1000	1%	.5%			
Kent County 410-778-7460	6.60/1000	.5%	.5%			
Montgomery County 240-777-9473 or 240-777-9485	6.90/1000 ¹¹ (on 1 st \$500K) 10/1000 above \$500K	1%	.5%			
Prince George's County 301-952-3946	5.50/1000	1.4%12	.5%			
Queen Anne's County 800-987-7591	9.90/1000	.5%13	.5%			
St. Mary's County 301-475-4554	8.00/1000	1%14	.5%			
Somerset County 410-651-1555	6.60/1000	None	.5%			
Talbot County 410-822-2611	12/1000	1% ¹⁵	.5%			
Washington County 301-733-8660	7.60/1000	.5%16	.5%			
Wicomico County 410-543-6551	7/1000	None	.5%			
Worcester County 410-632-5500	6.60/1000	.5%17	.5%			

If loan amount is higher than the sales price, be sure to collect recordation tax on the excess loan amount in addition to the sales price.

² If loan amount is higher than the sales price, PG County collects transfer tax on the excess loan amount in addition to the sales price.

³ \$50,000 exempt if principal residence and accompanied by Affidavit. Rec.Tax based on assessed value, if higher than sales price.

⁴ \$22,000 exemption with Affidavit stipulating principal residence for 7 of 12 month period immediately following the conveyance.

^{\$22,000} exemption for residential/occupied IF sales price is \$249,999 or less; Buyer's portion of tax is affected unless Seller paying.

⁶ \$22,000 exemption for residential/occupied; exemption is applied to Buyer's side unless Seller is paying all. If so, Seller can benefit.

⁷ \$25,000 exempt for principal residence; \$75,000 exempt for 1st time homebuyer. Buyer cannot receive both exemptions.

^{8 \$30,000} exemption for residentially improved owner occupied with affidavit.

⁹ 1st \$50,000 of sales price is exempt; if contract says county transfer tax is split, then benefit is applied equally to Buyer and Seller.

¹⁰ \$30,000 exemption for Buyer's principal residence.

¹¹ 1st \$50,000 of consideration exempt if Buyer's principal residence.

Additional county transfer tax if loan amt. exceeds sales price. In this case, compute the tax based on loan amount, not sales price.

¹³ Or same as State rate (1/4%) if first time MD Homebuyer, apply in same fashion as MD transfer tax for 1st time MD Homebuyer.

¹⁴ \$300 credit for owner occupant.

¹⁵ \$50,000 exemption on all transactions.

^{16 \$50,000} exempt. 1stTime Wash.Cty. HB get 1/4% exempt. If SP is less than \$115K and has resided there for at least a year prior.

¹⁷ \$50,000 exemption if primary home 7 out of 12 months.

Settlement Statement Income Tax Analysis (March, 2016) Summary of Borrower's Transaction

		y or borrower	's Transaction			
Item Description	Residence Purchase Ref	inance	Second Home Purchase Ref		Business or F Purchase Ref	
Contract Price	Cost	Cost	Cost	Cost	Cost	Cost
City/Town/County Taxes	1 Deduct	N/A	1 Deduct	N/A	1 Deduct	N/A
Taxes (Credit)		Reduce Real Esta	ate Taxes or Incre	ase Income		
Assessments- Improvements	Cost	Cost	Cost	Cost	Cost	Cost
Assessments- Maintenance, Usage	N/A	N/A	N/A	N/A	Deduct	Deduct
Assessments – Improvements (Credit	Reduction Of Cost	Reduction Of Cost	Reduction Of Cost	Reduction Of Cost	Reduction Of Cost	Reduction Of Cost
Assessments – Maintenance, Usage (Credit	N/A	N/A	N/A	N/A	N/A	N/A
Payoff of Existing Loans – Interest Portion Only	N/A	Deduct	N/A	Deduct	N/A	Deduct
Fees	Cost	Cost	Cost	Cost	Deduct	Deduct
Closing Cost Credit	2	2	2	2	2	2
Commissions	Cost	N/A	Cost	N/A	Cost	N/A
Loan Origination/ Discount Points	3 Deduct	4 Amortize	Amortize	Amortize	Amortize	Amortize
Other Loan Costs	N/A	N/A	N/A	N/A	Amortize	Amortize
Interest Adjustment (If not included on form 1098)	Deduct	Deduct	Deduct	Deduct	Deduct	Deduct
Mortgage and Hazard Insurance	5 N/A	N/A	N/A	N/A	Deduct	Deduct
Reserves Deposited With Lender - Impounds	N/A	N/A	N/A	N/A	6 N/A	6 N/A
Title Charges	Cost	N/A	Cost	N/A	Cost	Amortize
Recording Fees	Cost	N/A	Cost	N/A	Cost	Amortize
City/County, State Tax Stamps and Transfer Taxes	Cost	N/A	Cost	N/A	Cost	Amortize
Additional Settlement Charges	Cost	N/A	Cost	N/A	Cost	Amortize

Notes

- 1) Deduct only amounts applicable to the time period purchaser owns the property; remainder is added to cost. Please see your tax advisor to determine if you should capitalize real estate taxes (e.g., if you are subject to AMT tax.) If you take standard deductions you may be eligible for an extra \$500 deduction.
- 2) Consult your tax advisor to determine the effects of the closing cost credit on your cost and deductions.
- 3) Deductible if all of the following conditions are met:
 - a. Designated on the Uniform Settlement Statement as points incurred in connection with the indebtedness.
 - b. Computed as a percentage of the amount borrowed.
 - c. Charged under established business practice of charging points for loans in the area in which the residence is located.
 - d. Paid in connection with the acquisition of principal residence and the loan is secured by such residence.
 - e. Paid directly by the taxpayer. If paid by the seller after 12/31/90, points are deductible by the buyer.

 However, the basis in the residence must be reduced by the amount deducted by the buyer that was paid for by the seller. The points must be provided by the funds of the taxpayer (i.e. cash downpayments, escrow deposits and/or earnest money applied at closing must equal or exceed the amount to be deducted
 - at as points) and not from proceeds of the loan.
- 4) Deductible if original loan was short-term financing used to finance acquisition of principal residence (see also 2 above)
- 5) Deductible when actually paid by lender from funds withheld.

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This information is for general information purposes and should not be relied upon in a specific transaction without first consulting Liptz, Roberts, Marquez, Merkle, Singh & Zepor Chartered or a professional tax advisor. The above may contain or incorporate federal tax advice. Under recently promulgated US Internal Revenue Service (IRS) standards, we are required to inform you that only formal, written tax opinions meeting IRS requirements may be relied upon by taxpayers for the purpose of avoiding tax-related penalties. Accordingly, the above information is not intended or written to be used, and it cannot be used, for the purpose of avoiding tax-related penalties under the Internal Revenue Code. Please contact a member of our firm if you require a formal, written tax opinion that satisfies applicable IRS requirements, or if you have any other questions regarding federal tax advice.

*** Glossary

APPRAISAL

A written opinion of property value by a licensed professional. Appraisals, generally, are not professional statements of the property condition and should not be relied upon as such.

ARM

This acronym stands for Adjustable Rate Mortgage. In contrast with a mortgage loan with a fixed rate of interest, the ARM rate will adjust from time to time in accordance with an agreed upon formula. Upon each adjustment, the new payment amount will be calculated by applying the new interest rate to the principal balance amortized over the remaining life of the loan.

ASSUMABLE MORTGAGE

Provisions in a mortgage loan that allow for the purchaser of your home to assume the balance of your mortgage and to take over your payments. Most fixed rate mortgages are not assumable, unless the prospective purchasers make application with and are approved by the holder of the existing loan.

BUY-DOWN

An amount which is paid to the lender, at the time of settlement, to reduce the borrower's monthly payments. The funds are typically deposited with the lender and drawn from in monthly installments over a specified period of years and applied against what would otherwise be the full principal and interest payments on a loan. By applying the cash paid at settlement to the borrower's monthly payments, the borrower may qualify for a higher loan amount.

CLOSING DISCLOSURE ("CD")

The final accounting of all lender's fees, settlement costs and adjustments paid by or exchanged between the Buyer and Seller. The CD is most commonly prepared on a standardized form by your lender; it is reviewed and signed by all parties at the settlement table. A sample is shown on pages 22 of this guide.

COLLATERAL

Property pledged to the lender to secure the repayment of the loan.

DEED

A legal instrument by which an interest in real estate is transferred from one owner to the next. Upon filing the Deed in the land records office, the record title to real estate is said to be "vested" in the new owner(s). The Deed is prepared by the settlement attorney. It will contain the names of the existing owners as "Grantors" and the new owners as "Grantees" and will describe the property conveyed. A sample is included on page 23 of this guide.

DEED OF TRUST (MORTGAGE)

The legal instrument by which real estate is pledged as collateral for a loan. Like the Note, the Deed of Trust or Mortgage is prepared by the Lender and delivered to the settlement agent in the closing package. The Deed of Trust/Mortgage will typically contain many standard terms and covenants. One important condition is that it gives the holder or beneficiary of the Deed of Trust/Mortgage the legal right to foreclose on the real estate pledged as collateral if the other terms of the loan are breached and not cured. A sample is included on page 26 of this guide.

DEFAULT

Failure to comply with the terms of the loan. A borrower's default may allow the lender to demand full repayment of the loan immediately or result in foreclosure of the Deed of Trust.

DISCOUNT FEE

A fee paid to the lender, at or before settlement, to secure a preferred rate of interest on a loan. This fee is generally referred to in terms of a percentage of the loan amount or "points." Generally, the more discount points paid, the lower the interest rate.

DUE ON SALE CLAUSE

A standard provision in a note which provides that the note will become due immediately (or may be "accelerated" by the lender) upon the transfer by borrower of any interest in the real estate pledged as collateral for the loan, unless written consent from the lender is obtained.

EQUITY

The extent to which the fair market value (FMV) of the property exceeds the mortgage loan balance. (FMV – LOAN BALANCE = EQUITY)

FORECLOSURE

The process by which a lender, after a default by the borrowers, auctions off real estate securing its loan, which the proceeds of the sale applied to the balance due on the loan.

HOME INSPECTION REPORT

A written report of the physical condition of the premises, prepared by a professional inspector. Typically this inspection is ordered by the purchaser to be conducted within a specified time period following contract ratification.

HOUSE LOCATION DRAWING

A drawing which shows the structures and improvements on a lot in relation to the platted boundary lines, building restriction lines and easements. The drawing will also include a certification that the property is not within a special flood hazard zone.

LOAN ESTIMATE ("LE")

The Loan Estimate ("LE") replaces the commonly known Good Faith Estimate ("GFE") and the Initial Truth in Lending Disclosure ("TIL.") Once an official loan application is taken by the creditor, the LE must be prepared and sent to you, the borrower, within three (3) business days and includes estimates of the costs and fees that you will pay in conjunction with the closing. A sample is shown on page 21 of this guide.

MORTGAGE INSURANCE PREMIUM (M.I.P.)

The premium paid for insurance to protect the lender in the event of a foreclosure where the money collected from the sale of the real estate is insufficient to cover the outstanding balance and costs due to the lender. Mortgage insurance is usually required for conventional loans that exceed 80% of the appraised value of the property and for all Federal Housing Administration (FHA) loans.

NOTE

A legal instrument constituting a promise to repay money borrowed from a lender. The Note is typically prepared by the lender and is signed by the borrower at closing. A Note will include the original principal amount of the loan, the initial rate of interest, the maturity date, and it will describe any contemplated changes to the interest rate or due date. The note will also describe the conditions of repayment and the penalties for failure to comply with its terms. A sample is included on page 24 of this guide.

ORIGINATION FEE

A fee charged by a lender or mortgage broker to initiate the loan process. This fee is typically referred to in terms of a percentage of the loan amount or "points."

POINTS

Common term used in the industry when referring to loan origination fees and discount fees. Each "point" represents one percent (1%) of the loan amount.

SHORT SALE

When the proceeds from the sale of a property are less than the amount owed on the seller's loan secured by the property, the mortgage lender agrees to accept a lower amount to satisfy the debt. Typically, the lender will decide if the debt is completely satisfied based on the financial situation of the borrower, as well as the real estate market conditions at the time of the sale.

TENANCY

The legal term used to describe the form of co-ownership in which real estate title is held by more than one person. The tenancy of co-owners must be specified in the Deed. *Joint Tenancy* (with right of survivorship) is a form of co-ownership where, upon the death of any joint tenant, title to the property will, by operation of law, vest in the surviving joint tenant(s) (NOTE: each joint tenant must take title to an equal share of the property). *Tenancy by the Entirety* is a form of co-ownership between a husband and wife. Upon the death of either spouse, title to the property will, by operation of law, vest in the surviving spouse. *Tenancy in Common* is a form of ownership where, upon the death of any tenant in common, the share owned by the deceased does <u>not</u> automatically vest in the surviving tenant(s) in common, but rather is distributed as part of the estate of the deceased (i.e., as designated in the decedent's will or through intestate succession if the deceased died without a will.)

TITLE INSURANCE

Insurance which protects the purchaser and the lender against loss or damage resulting from defects of title or the enforcement of liens against real estate existing at the time of issuance. Potential defects covered will include matters that may not be discovered from a search of the public records, such as past frauds or forgeries. Title insurance requires a one-time premium paid at settlement which protects you for as long as you own the property.

Documents

The Closing Disclosure and the Settlement Statement are the documents which summarize all financial aspects and costs associated with your purchase and the loan you have obtained. Each of these costs, charges and adjustments are itemized separately and will be explained to you by the attorney or settlement officer who conducts settlement. The settlement statement serves as your "receipt" for all sums, which you pay in connection with the purchase.

At settlement, in addition to the Closing Disclosure and the Settlement Statement, you and the Seller will sign various documents necessary to transfer title, to establish your loan obligations and to secure the lender's interest. Of the documents you will see, the most important are the following: the **Deed**, the **Note**, and the **Deed of Trust**. The **Deed** is the legal instrument which is signed by the seller(s) and which transfers title to the real estate from the seller(s) to you. The **Note** is the instrument that constitutes your written promise to repay the money loaned to you by your mortgage lender. It creates a personal obligation to repay and sets forth the terms (i.e., interest rate, monthly payment) for repayment. The **Deed of Trust** is the instrument by which you grant a lien upon the purchased real estate to the mortgage lender to secure your promise to repay the Note. The Deed of Trust is the instrument that authorizes the lender to institute a foreclosure sale on your property if you fail to repay the loan as agreed. Also, to further familiarize you with some of the standard forms, we have included sample copies for your review, beginning on page 25 of this booklet.

As part of the settlement **CAPITOL** will collect <u>all certified guaranteed</u> funds and make the appropriate disbursements in accordance with the Closing Disclosure and Settlement Statement. If the Seller has an existing mortgage on the property, **CAPITOL** TITLE will use a portion of the sales proceeds to clear the title by paying off the loan and will record the required release to remove the mortgage lien.

CAPITOL♦TITLE will also calculate the adjustments as of the date of settlement for taxes, homeowner's association dues and other items contemplated under the Contract. These items will be shown on the Settlement Statement as credits to or debits from the gross amounts due to or from the respective parties. In Maryland and the District of Columbia, the sale proceeds are typically paid to the Seller at settlement; in Virginia, however, funds are generally disbursed immediately after recording of the documents.

Following settlement, **CAPITOL** TITLE will return the signed, original Note to your lender and record the Deed and Deed of Trust in the District or County Land Records office. Upon recording, **CAPITOL** TITLE will issue a policy of **title insurance** to you and to your lender. The original Deed will be forwarded to you directly by the Land Records office after recordation.

At settlement your **CAPITOL** *TITLE settlement officer will answer any questions you may have and will provide you with a complete set of copies of documents for your files. Moreover, we will remain available to answer questions you may have after the transaction is complete. We look forward to working with you, and we welcome your comments and questions so that we can serve you better.

FICUS BANK

4321 Random Boulevard • Somecity, ST 12340

Save this Loan Estimate to compare with your Closing Disclosure.

Balloon Payment	Prepayment Penalty		Monthly Principal & Interest See Projected Payments below for your Estimated Total Monthly Payment	Interest Rate 3.875%	Loan Amount \$162,000	Loan Terms	Anytown, ST 12345 SALE PRICE \$180,000	Anytown, ST 12345 PROPERTY 456 Somewhere Avenue	123 Anywhere Street	APPLICANTS Michael Jones and Mary Stone	DATE ISSUED 2/15/2013	Loan Estimate
NO	YES • As high as \$3,240 if you pay off the loan during the first 2 years	Does the loan have these features?	NO	NO	NO	Can this amount increase after closing?	change unless you lock the interest rate. All other estimated closing costs expire on 3/4/2013 at 5:00 p.m. EDT	RATE LOCK UNO MYES, until 4/16/2013 at 5:00 p.m. EDI Before closing, your interest rate, points, and lender credits can	123456789	LOAN TYPE IS Conventional FHA VA	PRODUCT Fixed Rate	PURPOSE Purchase

Projected Payments

Payment Calculation

Years 1-7

Years 8-30

Principal & Jernmet

Closing Disclosure

This form is a statement of final loan terms and closing costs. Compare this document with your Loan Estimate.

Closing Information	Transactic	Transaction Information	Loan Information
Date Issued 4/15/2013	Borrower	Michael Jones and Mary Stone	Loan Term 30 years Durnose Purchase
It Date	Co. Seller	Anytown, ST 12345 Steve Cole and Amy Doe	
		321 Somewhere Drive	Loan Type 🗵 Conventional 🗆 FHA
Property 456 Somewhere Ave Anytown, ST 12345	here Ave T 12345 Lender	Anytown, ST 12345 Ficus Bank	Ucan ID # 123456789
Sale Price \$180,000			MIC# 000654321
Loan Terms		Can this amount increase after closing?	se after closing?
Loan Amount	\$162,000	ON	
Interest Rate	3.875%	NO	
Monthly Principal & Interest See Projected Payments below for your Estimated Total Monthly Payment	ast \$761.78 w.your	ON	
		Does the loan have these features?	se features?
Prepayment Penalty		YES • As high as \$3, first 2 years	 As high as \$3,240 if you pay off the loan during the first 2 years
Balloon Payment		NO	
Projected Payments			
Payment Calculation	Ye	Years 1-7	Years 8-30
Principal & Interest		\$761.78	\$7.178

Sample Deed

THIS DEED, made this day of, 20, by a first part, BUYER and BUYER, parties of the second part.	and between SELLER and SELLER, parties of the
WITNESSETH, that in consideration of the sum of and convey to the said parties of the second part, as TENANC assigns, in fee simple, all that piece or parcel of land situated follows, to wit;	
LOT NUMBERED XX IN BLOCK LETTER "SUBDIVISION", AS PER PLAT THEREOF RECO	ED X IN THE SUBDIVISION KNOWN AS PROED AMONG THE LAND RECORDS OF
\ensuremath{BEING} all of the same land conveyed to the grantors XXX .	herein by Deed recorded in Liber XXXXX, folio
BY THE EXECUTION of this Deed, the parties of perjury that the actual consideration paid or to be paid, including assumed by the parties of the second part, is in the sum total of	
TO HAVE AND TO HOLD the property hereby TENANCY, their personal representatives, heirs and assigns, i	conveyed unto the parties of the second part, as n fee simple, forever.
TOGETHER WITH all and singular the ways, ease same, belonging or in anywise appertaining, and all the esta equity or otherwise however, of the said parties of the first subject to all easements, covenants and restrictions of record.	
AND the parties of the first part herein warrant spe execute such further assurances of said land as may be requisit	cially the property hereby conveyed; and covenant to e.
WITNESS the hands and seals the day and year first h	nereinbefore written.
Witness:	(07.17.)
	SELLER (SEAL)
	(SEAL)
	SELLER
STATE OF ANY STATE, COUNTY OF ANY COUNTY, TO I Hereby Certify, That on this day of the state and county aforesaid, personally appeared SELLER abe the persons whose names are subscribed to the within instruction for the purposes therein contained, and signed the same in my IN WITNESS WHEREOF, I hereunto set my hand are	_, 20, before me, the subscriber, a Notary Public of and SELLER, known to me (or satisfactorily proven) to rument and acknowledged that they executed the same presence.
My Commission Expires:	NOTARY PUBLIC
THIS IS TO CERTIFY THAT THE WITHIN INSTRUSUPERVISION OF AN ATTORNEY DULY ADMITTED TOF MARYLAND.	
	ATTORNEY

NOTE _______, 20___ ROCKVILLE, MD [City] [State]

12345 MAIN STREET, USA [Property Address]

1. BORROWER'S PROMISE TO PAY

In return for a loan that I have received, I promise to pay U.S. \$300,000.00 (this amount is called "principal"), plus interest, to the order of the Lender. The Lender is THE MORTGAGE COMPANY. I understand that the Lender may transfer this Note. The Lender or anyone who takes this Note by transfer and who is entitled to receive payments under this Note is called the "Note Holder".

2. INTEREST

Interest will be charged on unpaid principal until the full amount of principal has been paid. I will pay interest at a yearly rate of 4%. The interest rate required by this Section 2 is the rate I will pay both before and after any default described in Section 6(B) of this Note

3. PAYMENTS

(A) Time and Place of Payments

I will pay principal and interest by making payments every month.

I will make my monthly payments on the day of each month beginning on______. I will make these payments every month until I have paid all of the principal and interest and any other charges described below that I may owe under this Note. My monthly payments will be applied to interest before principal. If on (generally 15 or 30 years), I still owe amounts under this Note, I will pay those amounts in full on that date, which is called the "maturity date". I will make my monthly payments at or at a different place if required by the Note Holder.

(B) Amount of Monthly Payments

My monthly payment will be in the amount of U.S. \$_____

4. BORROWER'S RIGHT TO PREPAY

I have the right to make payments of principal at any time before they are due. A payment of principal only is known as a "prepayment". when I make a prepayment, I will tell the Note Holder in writing that I am doing so. I may make a full prepayment or partial prepayments without paying any prepayment charge. The Note Holder will use all of my prepayments to reduce the amount of principal that I owe under this Note. If I make a partial prepayment, there will be no changes in the due date or in the amount of my monthly payment unless the Note Holder agrees in writing to those changes.

5. LOAN CHARGES

If a law, which applies to this loan and which sets maximum loan charges, is finally interpreted so that the interest or other loan charges collected or to be collected in connection with this loan exceed the permitted limits, then: (i) any such loan charge collected shall be reduced by the amount necessary to reduce the charge to the permitted limit; and (ii) any sums already collected from me which exceeded permitted limits will be refunded to me. The Note Holder may choose to make this refund by reducing the principal I owe under this Note or by making a direct payment to me. If a refund reduces principal, the reduction will be treated as a partial prepayment.

6. BORROWER'S FAILURE TO PAY AS REQUIRED

(A) Late Charge for Overdue Payments

If a Note Holder has not received the full amount of any monthly payment by the end of 15 calendar days after the date it is due, I will pay a late charge to the Note Holder. The amount of the charge will be 5% of my overdue payment of principal and interest. I will pay this late charge promptly but only once on each late payment.

(B) Default

If I do not pay the full amount of each monthly payment on the date it is due, I will be in default.

(C) Notice of Default

If I am in default, the Note Holder may send me a written notice telling me that if I do not pay the overdue amount by a certain date, the Note Holder may require me to pay immediately the full amount of principal which has not been paid and all the interest that I owe on the amount. That date must be at least 30 days after the date on which the notice is delivered or mailed to me.

D) No Waiver By Note Holder

Even if, at a time when I am in default, the Note Holder does not require me to pay immediately in full as described above, the Note Holder will still have the right to do so if I am in default at a later time.

(E) Payment of Note Holder's Costs and Expenses

If Note Holder has required me to pay immediately in full as described above, the Note Holder will have the right to be paid back by me for all of its costs and expenses in enforcing this Note to the extent not prohibited by applicable law. These expenses include, for example, reasonable attorneys' fees.

7. GIVING OF NOTICE

Unless applicable law requires a different method, any notice that must be given to me under this Note will be given by delivering it or by mailing it by first class mail to me at the Property Address above or at a different address if I give the Note Holder a notice of my different address. Any notice that must be given to the Note Holder under this Note will be given by mailing it by first class mail to the Note Holder at the address stated in Section 3(A) above or at a different address if I am given a notice of that different address.

8. OBLIGATIONS OF PERSONS UNDER THIS NOTE

If more than one person signs this Note, each person is fully and personally obligated to keep all of the promises made in this Note, including the promise to pay the full amount owed. Any person who is a guarantor, surety or endorser of this Note is also obligated to do these things. Any person who takes over these obligations, including the obligations of a guarantor, surety or endorser of this Note, is also obligated to keep all of the promises made in this Note. The Note Holder may enforce its rights under this Note against each person individually or against all of us together. This means that any one of us may be required to pay all of the amounts owed under this Note.

9. WAIVER

I and any other person who has obligations under this Note waive the rights of presentment and notice of dishonor. "Presentment" means the right to require the Note Holder to demand payment of the amounts due. "Notice of dishonor" means the right to require the Note Holder to give notice to other persons that amounts due have not been paid.

10. UNIFORM SECURED NOTE

This Note is a uniform instrument with limited variations in some jurisdictions. In addition to the protections given to the Note Holder under this Note, a Mortgage, Deed of Trust or Security Deed (the "Security Instrument"), dated the same date as this Note, protects the Note Holder from possible losses which might result if I do not keep the promises which I make in this Note. That Security Instrument describes how and under what conditions I may be required to make immediate payment in full if all amounts I owe under this Note. Some of those conditions are described as follows:

Transfer of the Property or a Beneficial Interest in Borrower.

If all or any part of the Property or any interest in it is sold or transferred (or if a beneficial interest in Borrower is sold or transferred and Borrower is not a natural person) without Lender's prior written consent, Lender may, at its option, require immediate payment in full of all sums secured by this Security Instrument. However, this option shall not be exercised by Lender if exercise is prohibited by federal law as of the date of this Security Instrument. If Lender exercises this option, Lender shall give Borrower notice of acceleration. The notice shall provide a period of not less than 30 days from the date the notice is delivered or mailed within which Borrower must pay all sums secured by this Security Instrument. If Borrower fails to pay these sums prior to the expiration of this period, Lender may invoke any remedies permitted by this Security Instrument without further notice or demand on Borrower.

WITNESS THE HAND(S) AND SEAL	(S) OF THE UNDERSIGNED.
	(Seal)
BUYER -Borrower	
	(Seal)

BUYER -Borrower
(Sign Original Only)

_____[Space above This Line for Recording Data] _____ PURCHASE MONEY DEED OF TRUST

THIS DEED OF TRUST ("Security Instrument") is made on ______. 20___. The grantor is **BUYER and BUYER** ("Borrower"). The trustee is **ASSIGNED BY THE LENDER** (Trustee"). The beneficiary is **THE MORTGAGE COMPANY** which is organized and existing under the laws of the State of Maryland, and whose address is 987 Smith Road, Anytown, USA ("Lender"). Borrower owes Lender the principal sum of **One Hundred Twenty Thousand and 00/100** *** **Dollars (U.S. \$300,000.00.)** This debt is evidenced by Borrower's note dated the same date as this Security Instrument ("Note"), which provides for monthly payments, with the full debt, if not paid earlier, due and payable **(generally 15 or 30 years)**. This Security Instrument secures to Lender: (a) the repayment of the debt evidenced by the Note, with interest, and all renewals,

This Security Instrument secures to Lender: (a) the repayment of the debt evidenced by the Note, with interest, and all renewals, extension and modifications; (b) the payment of all other sums, with interest advanced under paragraph 7 to protect the security of this Security Instrument; and (c) the performance of Borrower's covenants and agreements. For this purpose, Borrower irrevocably grants and conveys to Trustee, in trust, with power of sale, the following described property located in **ANY COUNTY, Maryland**.

which has the address of 12345 MAIN STREET, USA ("Property Address");

TOGETHER WITH all the improvements now or hereafter erected on the property, and all easements, appurtenances and fixtures now or hereafter a part of the property. All replacements and additions shall also be covered by this Security Instrument. All of the foregoing is referred to in this Security Instrument as the "Property."

BORROWER COVENANTS that Borrower is lawfully seised of the estate hereby conveyed and has the right to grant and convey the Property and that the Property is unencumbered, except for encumbrances of record. Borrower warrants and will defend generally the title to the Property against all claims and demands, subject to any encumbrances of record.

THIS SECURITY INSTRUMENT combines uniform covenants for national use and non-uniform covenants with limited variations by jurisdiction to constitute a uniform security instrument covering real property.

UNIFORM COVENANTS. Borrower and Lender covenant and agree as follows:

- 1. Payment of Principal and Interest; Prepayment and Late Charges. Borrower shall promptly pay when due the principal of and interest on the debt evidenced by the Note and any prepayment and late charges due under the Note.
- 2. Funds for Taxes and Insurance. Subject to applicable law or to a written waiver by Lender, Borrower shall pay to Lender on the day monthly payments are due under the Note, until the Note is paid in full, a sum ("Funds") for: (a) yearly taxes and assessments which may attain priority over this Security Instrument as a lien on the Property; (b) yearly leasehold payments or ground rents on the Property, if any; (c) yearly hazard or property insurance premiums; (d) yearly flood insurance premiums, if any; (e) yearly mortgage insurance premiums, if any; and (f) any sums payable by Borrower to Lender, in accordance with the provisions of paragraph 8, in lieu of the payment of mortgage insurance premiums. These items are called "Escrow Items." Lender may, at any time, collect and hold Funds in an amount not to exceed the maximum amount a lender for a federally related mortgage loan may require for Borrower's escrow account under the federal Real Estate Settlement Procedures Act of 1974 as amended from time to time, 12 U.S.C. Section 2601 et seq. ("RESPA"), unless another law that applies to the Funds sets a lesser amount. If so, Lender may, at any time, collect and hold Funds in an amount not to exceed the lesser amount. Lender may estimate the amount of Funds due on the basis of current data and reasonable estimates of expenditures of future Escrow Items or otherwise in accordance with applicable law.

The Funds shall be held in an institution whose deposits are insured by a federal agency, instrumentality, or entity (including Lender, if Lender is such an institution) or in any Federal Home Loan Bank. Lender shall apply the Funds to pay the Escrow Items. Lender may not charge Borrower for holding and applying the Funds, annually analyzing the escrow account, or verifying the Escrow Items, unless Lender pays Borrower interest on the Funds and applicable law permits Lender to make such a charge. However, Lender may require Borrower to pay a one-time charge for an independent real estate tax reporting service used by Lender in connection with this loan, unless applicable law provides otherwise. Unless an agreement is made or applicable law requires interest to be paid, Lender shall not be required to pay Borrower any interest or earnings on the Funds. Borrower and Lender may agree in writing, however, that interest shall be paid on the Funds. Lender shall give to Borrower, without charge, an annual accounting of the Funds showing credits and debits to the Funds and the purpose for which each debit to the Funds was made. The Funds are pledged as additional security for all sums secured by this Security Instrument.

If the Funds held by Lender exceed the amounts permitted to be held by applicable law, Lender shall account to Borrower for the excess Funds in accordance with the requirements of applicable law. If the amount of the Funds held by Lender at any time is not sufficient to pay the Escrow items when due, Lender may so notify Borrower in writing, and, in such case Borrower shall pay to Lender the amount necessary to make up the deficiency. Borrower shall make up the deficiency in no more than twelve monthly payments, at Lender's sole discretion.

Upon payment in full of all sums secured by this Security Instrument, Lender shall promptly refund to Borrower any Funds held by Lender. If, under paragraph 21, Lender shall acquire or sell the Property, Lender, prior to the acquisition or sale as a credit against the sums secured by this Security Instrument.

- 3. Application of Payments. Unless applicable law provides otherwise, all payments received by Lender under paragraphs 1 and 2 shall be applied: first, to any prepayment charges due under the Note; second, to amount payable under paragraph 2; third, to interest due; fourth, to principal due; and last, to any late charges due under the Note.
- **4. Charges; Liens.** Borrower shall pay all taxes, assessments, charges, fines and impositions attributable to the Property which may attain priority over this Security Instrument, and leasehold payments or ground rents, if any. Borrower shall pay these obligations in the manner provided in paragraph 2, or if not paid in that manner, Borrower shall pay them on time directly to the person owed payment. Borrower shall promptly furnish to Lender all notices of amounts to be paid under this paragraph. If Borrower makes these payments directly. Borrower shall promptly furnish to Lender receipts evidencing the payments.

Borrower shall promptly discharge any lien which has priority over this Security Instrument unless Borrower: (a) agrees in writing to the payment of obligation secured by the lien in a manner acceptable to Lender; (b) contests in good faith the lien by, or defends against enforcement of the lien in, legal proceedings which in the Lender's opinion operate to prevent the enforcement of

the lien; or (c) secures from the holder of the lien an agreement satisfactory to the Lender subordinating the lien to this Security Instrument. If Lender determines that nay part of the Property is subject to a lien which may attain priority over this Security Instrument, Lender may give Borrower a notice identifying the lien. Borrower shall satisfy the lien or take one or more of the actions set forth above within 10 days of the giving of notice.

5. Hazard or Property Insurance. Borrower shall keep the improvements now existing or hereafter erected on the Property insured against loss by fire, hazards included within the term "extended coverage" and any other hazards, including floods or flooding, for which Lender requires insurance. This insurance shall be maintained in the amounts and for the periods that Lender requires. The insurance carrier providing the shall be chosen by Borrower subject to Lender's approval which shall not be unreasonably withheld. If Borrower fails to maintain coverage describe above, Lender may, at Lender's option, obtain coverage to protect Lender's rights in the Property in accordance with paragraph 7.

All insurance policies and renewals shall be acceptable to Lender and shall include a standard mortgage clause. Lender shall have the right to hold the policies and renewals. If Lender requires, Borrower shall promptly give to Lender all receipts of paid premiums and renewal notices. In the event of loss, Borrower shall give prompt notice to the insurance carrier and Lender may make proof of loss if not made promptly by Borrower.

Unless Lender and Borrower otherwise agree in writing, insurance proceeds shall be applied to restoration or repair of the Property damaged, if the restoration or repair is economically feasible and Lender's security is not lessened. If the restoration or repair is not economically feasible or Lender's Security would be lessened, the insurance proceeds shall be applied to the sums secured by this Security Instrument, whether or not then due, with any excess paid to Borrower. If Borrower abandons the Property, or does not answer within 30 days a notice from Lender that the insurance carrier has offered to settle a claim, then Lender may collect the insurance proceeds. Lender may use the proceeds to repair or restore the Property or to pay sums secured by this Security Instrument, whether or not then due. The 30-day period will begin when the notice is given.

Unless Lender and Borrower otherwise agree in writing, any application of proceeds to principal shall not extend or postpone the due date of the monthly payments referred to in paragraphs 1 and 2 or change the amount of the payments. If under paragraph 21 the Property is acquired by Lender, Borrower's right to any insurance policies and proceeds resulting from damage to the Property prior to the acquisition shall pass to Lender to the extent of the sums secured by this Security Instrument immediately prior to the acquisition.

- 6. Occupancy, Preservation, Maintenance and Protection of the Property; Borrower's Loan Application; Leaseholds. Borrower shall occupy, establish, and use the Property as Borrower's principal residence within sixty days after the execution of this Security Instrument and shall continue to occupy the Property as Borrower's principal residence for at least one year after the date of occupancy, unless Lender otherwise agrees in writing, which consent shall not be unreasonably withheld, or unless extenuating circumstances exist which are beyond the Borrower's control. Borrower shall not destroy, damage or impair the Property, allow the Property to deteriorate, or commit waste on the Property. Borrower shall be in default if any forfeiture action or proceeding, whether civil or criminal, is begun that in Lender's good faith judgment could result in forfeiture of the Property or otherwise materially impair the lien created by this Security Instrument or Lender's security interest. Borrower shall also be in default if Borrower, during the loan application process gave materially false or inaccurate information or statements to Lender (or failed to provide Lender with any material information) in connection with the loan evidenced by the Note, including, but not limited to, representations concerning Borrower's occupancy of the Property as a principal residence. If this Security Instrument is on a leasehold, Borrower shall comply with the provisions of the lease. If Borrower acquires fee title to the Property, the leasehold and fee title shall not merge unless Lender agrees to the merger in writing.
- 7. Protection of Lender's Rights in the Property. If Borrower fails to perform the covenants and agreements contained in this Security Instrument, or there is a legal proceeding that may significantly affect Lender's rights in the Property (such as a proceeding in bankruptcy, probate, for condemnation or forfeiture or to enforce laws or regulations), then Lender may do and pay for whatever is necessary to protect the value of the Property and Lender's rights in the Property. Lender's actions may include paying any sums secured by a lien which has priority over this Security Instrument, appearing in court, paying reasonable attorneys' fees and entering on the Property to make repairs. Although Lender may take action under this paragraph 7, Lender does not have to do so.

Any amounts disbursed by Lender under this paragraph 7 shall become additional debt of Borrower secured by this Security Instrument. Unless Borrower and Lender agree to other terms of payment, these amounts shall bear interest from the date of disbursement at the Note rate and shall be payable, with interest, upon notice from Lender to Borrower requesting payment.

- 8. Mortgage Insurance. If Lender required mortgage insurance as a condition of making the loan secured by this Security Instrument, Borrower shall pay the premiums required to maintain the mortgage insurance in effect. If, for any reason, the mortgage insurance coverage required by Lender lapses or ceases to be in effect, Borrower shall pay the premiums required to obtain coverage substantially equivalent to the mortgage insurance previously in effect, at a cost substantially equivalent to the cost to Borrower of the mortgage insurance previously in effect, from an alternate mortgage insurer approved by Lender. If substantially equivalent mortgage insurance coverage is not available, Borrower shall pay to Lender each month a sum equal to one-twelfth of the yearly mortgage insurance premium being paid by Borrower when the insurance coverage lapsed or ceased to be in effect. Lender will accept, use and retain these payments as a loss reserve in lieu of mortgage insurance. Loss reserve payments may no longer be required at the option of Lender, if mortgage insurance coverage (in the amount and for the period that Lender requires) provided by an insurer approved by Lender again becomes available and is obtained. Borrower shall pay the premiums required to maintain mortgage insurance in effect, or to provide a loss reserve, until the requirement for mortgage insurance ends in accordance with any written agreement between Borrower and Lender or applicable law.
- **9.** Inspection. Lender or its agent may make reasonable entries upon and inspections of the Property. Lender shall give Borrower notice at the time of or prior to an inspection specifying reasonable cause for the inspection.
- **10.** Condemnation. The proceeds of any award or claim for damages, direct or consequential, in connection with any condemnation or other taking of any part of the Property, or for conveyance in lieu of condemnation, are hereby assigned and shall be paid to Lender.

In the event of a total taking of the Property, the proceeds shall be applied to the sums secured by this Security Instrument, whether or not then due, with any excess paid to Borrower. In the event of a partial taking of the Property in which the fair market value of the Property immediately before the taking is equal to or greater than the amount of the sums secured by this Security Instrument immediately before the taking, unless Borrower and Lender otherwise agree in writing, the sums secured by this

Security Instrument shall be reduced by the amount of the proceeds multiplied by the following fraction: (a) the total amount of the sums secured immediately before the taking, divided by (b) the fair market value of the Property immediately before the taking. Any balance shall be paid to Borrower. In the event of a partial taking of the Property in which the fair market value of the Property immediately before the taking is less than the amount of the sums secured immediately before the taking, unless Borrower and Lender otherwise agree in writing or unless applicable law otherwise provides, the proceeds shall be applied to the sums secured by this Security Instrument whether or not the sums are then due.

If the Property is abandoned by Borrower, or if, after notice by Lender to Borrower that the condemner offers to make an award or settle a claim for damages, Borrower fails to respond to Lender within 30 days after the date the notice is given, Lender is authorized to collect and apply the proceeds, at its option, either to restoration or repair of the Property or to the sums secured by this Security Instrument, whether or not then due.

Unless Lender and Borrower otherwise agree in writing, any application of proceeds to principal shall not extend or postpone the due date of the monthly payments referred to in paragraphs 1 and 2 or change the amount of such payments.

- 11. Borrower not Released; Forbearance By Lender Not a Waiver. Extension of the time for payment or modification of amortization of the sums secured by this Security Instrument granted by Lender to any successor in interest of Borrower shall not operate to release the liability of the original Borrower or Borrower's successors in interest. Lender shall not be required to commence proceedings against any successor in interest or refuse to extend time for payment or otherwise modify amortization of the sums secured by this Security Instrument by reason of any demand made by the original Borrower or Borrower's successors in interest. Any forbearance by Lender in exercising any right or remedy shall not be a waiver of or preclude the exercise of any right or remedy.
- 12. Successors and Assigns Bound; Joint and Several Liability; Co-signers. The covenants and agreements of this Security Instrument shall bind and benefit the successors and assigns of Lender and Borrower, subject to the provisions of paragraph 17. Borrower's covenants and agreements shall be joint and several. Any Borrower who co-signs this Security Instrument but does not execute the Note: (a) is co-signing this Security Instrument only to mortgage, grant and convey that Borrower's interest in the Property under the terms of this Security Instrument; (b) is not personally obligated to pay the sums secured by this Security Instrument; and (c) agrees that Lender and any other Borrower may agree to extend, modify, forbear or make any accommodations with regard to the terms of this Security Instrument or the Note without that Borrower's consent.
- 13. Loan Charges. If the loan secured by this Security Instrument is subject to a law which sets maximum loan charges, and that law is finally interpreted so that the interest or other loan charges collected or to be collected in connection with the loan exceed the permitted limits, then: (a) any such loan charge shall be reduced by the amount necessary to reduce the charge to the permitted limit; and (b) any sums already collected from Borrower which exceeded permitted limits will be refunded to Borrower. Lender may choose to make this refund by reducing the principal owed under the Note or by making a direct payment to Borrower. If a refund reduces principal, the reduction will be treated as a partial prepayment without any prepayment charge under the Note.
- **14. Notices**. Any notice to Borrower provided for in this Security Instrument shall be given by delivering it or by mailing it by first class mail unless applicable law requires use of another method. The notice shall be directed to the Property Address or any other address Borrower designates by notice to the Lender. Any notice to Lender shall be given by first class mail to Lender's address stated herein or any other address Lender designates by notice to Borrower. Any notice provided for in this Security Instrument shall be deemed to have been given to Borrower or Lender when given as provided in this paragraph.
- 15. Governing Law; Severability. This Security Instrument shall be governed by federal law and the law of the jurisdiction in which the Property is located. In the event that any provision or clause of this Security Instrument or the Note conflicts with applicable law, such conflict shall not affect other provisions of this Security Instrument or the Note which can be given effect without the conflicting provision. To this end the provisions of this Security Instrument and the Note are declared to be severable.
 - 16. Borrower's Copy. Borrower shall be given one conformed copy of the Note and of this Security Instrument.
- 17. Transfer of the Property or a Beneficial Interest in Borrower. If all or any part of the Property or any interest in it is sold or transferred (or if a beneficial interest in Borrower is sold or transferred and Borrower is not a natural person) without Lender's prior written consent, Lender may, at its option, require immediate payment in full of all sums secured by this Security Instrument. However, this option shall not be exercised by Lender if exercise is prohibited by federal laws as of the date of this Security Instrument.

If Lender exercises this option, Lender shall give Borrower notice of acceleration. This notice shall provide a period of not less than 30 days from the date the notice is delivered or mailed within which Borrower must pay all sums secured by this Security Instrument. If Borrower fails to pay these sums prior to the expiration of this period, Lender may invoke any remedies permitted by this Security Instrument without further notice or demand on Borrower.

- 18. Borrower's Right to Reinstate. If Borrower meets certain conditions, Borrower shall the have the right to have enforcement of this Security Instrument discontinued at any time prior to the earlier of: (a) 5 days (or such other period as applicable law may specify for reinstatement) before sale of the Property pursuant to any power of sale contained in this Security Instrument; or (b) entry of a judgment enforcing this Security Instrument. Those conditions are that Borrower: (a) pays Lender all sums which then would be due under this Security Instrument and the Note as if no acceleration occurred; (b) cures any default of any other covenants or agreements; (c) pays all expenses incurred in enforcing this Security Instrument, including, but not limited to, reasonable attorneys' fees; and (d) takes such action as Lender may reasonably require to assure that the lien of this Security Instrument, Lender's rights in the Property and Borrower's obligation to pay the sums secured by this Security Instrument shall continue unchanged. Upon reinstatement by Borrower, this Security Instrument and the obligations secured hereby shall remain fully effective as if no acceleration had occurred. However, this right to reinstate shall not apply in the case of acceleration under paragraph 17.
- 19. Sale of Note; Change of Loan Servicer. The Note or a partial interest in the Note (together with this Security Instrument) may be sold one or more times without prior notice to Borrower. A sale may result in a change in the entity (known as the "Loan Servicer") that collects monthly payments due under the Note and this Security Instrument. There also may be one or more changes of the Loan Servicer unrelated to a a sale of the Note. If there is a change of the Loan Servicer, Borrower will be given written notice of the change in accordance with paragraph 14 above and applicable law. The notice will state the name and address of the new Loan Servicer and the address to which payments should be made. The notice will also contain any other information required by applicable law.

20. Hazardous Substances. Borrower shall not cause or permit the presence, use, disposal, storage or release of any Hazardous Substances on or in the Property. Borrower shall not do, nor allow anyone else to do, anything affecting the Property that is in violation of any Environmental Law. The preceding two sentences shall not apply to the presence, use, or storage on the Property of small quantities of Hazardous Substances that are generally recognized to be appropriate to normal residential uses and to maintenance of the Property.

Borrower shall promptly give Lender written notice of any investigation, claim, demand, lawsuit or other action by any governmental or regulatory agency or private party involving the Property and any Hazardous Substance or Environmental Law of which Borrower has actual knowledge. If Borrower learns, or is notified by any governmental or regulatory authority, that any removal or other remediation of any Hazardous Substances affecting the Property is necessary, Borrower shall promptly take all necessary remedial actions in accordance with Environmental Law.

As used in this paragraph 20, "Hazardous Substances" are those substances defined as toxic or hazardous substances by Environmental Law and the following substances: gasoline, kerosene, other flammable or toxic petroleum products, toxic pesticides and herbicides, volatile solvents, materials containing asbestos or formaldehyde, and radioactive materials. As used in this paragraph 20, "Environmental Law" means federal laws and laws of the jurisdiction where the Property is located that relate to health, safety or environmental protection.

NON-UNIFORM COVENANTS. Borrower and Lender further covenant and agree as follows:

21. Acceleration; Remedies. Lender shall give notice to Borrower prior to acceleration following Borrower's breach of any covenant or agreement in this Security Instrument (but not prior to acceleration under paragraph 17 unless applicable law provides otherwise). The notice shall specify: (a) the default; (b) the action required to cure the default; (c) a date, not less than 30 days from the date the notice is given to Borrower, by which the default must be cured; and (d) that failure to cure the default on or before the date specified in the notice may result in acceleration of the sums secured by this Security Instrument and sale of the Property. The notice shall further inform Borrower of the right to reinstate after acceleration and the right to assert in the foreclosure proceeding the non-existence of a default or any other defense of Borrower to acceleration and sale. If the default is not cured on or before the date specified in the notice, Lender, at its option, may require immediate payment in full of all sums secured by this Security Instrument without further demand and may invoke the power of sale and any other remedies permitted by applicable law. Lender shall be entitled to collect all expenses incurred in pursuing the remedies provided in this paragraph 21, including, but not limited to, reasonable attorneys' fees and costs of title evidence.

If Lender invokes the power of sale, Lender shall mail or cause Trustee to mail a notice of sale to Borrower in the manner prescribed by applicable law. Trustee shall give notice of sale by public advertisement for the time and in the manner prescribed by applicable law. Trustee, without demand on Borrower, shall sell the Property at public auction to the highest bidder at the time and place and under the terms designated in the notice of sale in one or more parcels and in any order Trustee determines. Trustee may postpone sale of all or any parcel of the Property by public announcement at the time and place of any previously scheduled sale. Lender or its designee may purchase the Property at any sale.

Trustee's deed conveying the Property without any covenant or warranty, expressed or implied. The recitals in the Trustee's deed shall be prima facie evidence of the truth of the statements made therein. Trustee shall apply the proceeds of the sale in the following order: (a) to all expenses of the sale, including, but not limited to, Trustee's fees of five (5%) percent of the gross sale price and reasonable attorney's fees; (b) to all sums secured by this Security Instrument; and (c) any excess to the person or persons legally entitled to it.

Borrower, in accordance with Subtitle W of the Maryland Rules of Procedure, does hereby declare and assent to the passage of a decree to sell the Property in one or more parcels by the equity court having jurisdiction for the sale of the Property, and consents to the granting to any trustee appointed by the assent to decree of all the rights, powers and remedies granted to the Trustee in this Security Instrument together with any and all rights, powers and remedies granted by the decree. Neither the assent to decree nor the power of sale granted in this paragraph 21 shall be exhausted in the event the proceeding is dismissed before the payment in full of all sums secured by this Security Instrument.

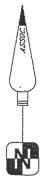
- 22. Release. Upon payment of all sums secured by this Security Instrument, Lender or Trustee, shall release this Security Instrument without charge to Borrower and mark the Note "paid" and return the Note to Borrower. Borrower shall pay any recordation costs.
- 23. Substitute Trustees. Lender, at its option, may from time to time remove Trustee and appoint a successor trustee to any Trustee appointed hereunder by an instrument recorded in the city or county in which this Security Instrument is recorded. Without conveyance of the Property, the successor trustee shall succeed to all the title, power and duties conferred upon Trustee herein and by applicable law.
- 24. Possession of the Property. Borrower shall have possession of the Property until Lender has given Borrower notice of default pursuant to paragraph 21 of this Security Instrument.
- 25. Riders to this Security Instrument. If one or more riders are executed by Borrower and recorded together with this Security Instrument, the covenants and agreements of each such rider shall be incorporated into and shall amend and supplement the covenants and agreements of this Security Instrument as if the rider(s) were a part of this Security Instrument. [Check applicable box(es)]_

Adjustable Rate Rider	Condominium Rider	1-4 Family Rider
Graduated Payment Rider	Planned Unit Development Rider	Biweekly Payment Rider
Balloon Rider	Rate Improvement Rider	Second Home Rider
V.A. Rider	Other(s) [specify]	
BY SIGNING BELOW, Bo and in any rider(s) executed by Borro		covenants contained in this Security Instrument
Witnesses:		(01)
		(Seal)
	Borrowe	
		(Seal)
	Borrowe	er

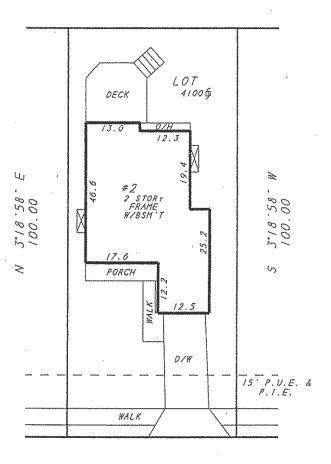
Prior to your settlement (on Maryland, non-condominium homes only), you will receive the following "Survey Approval Form." This form needs to be checked and signed accordingly, and returned to the surveyor as soon as possible. This executed form must be received by the surveyor before he is able to begin work on the survey.

SURVEY APPROVAL FORM

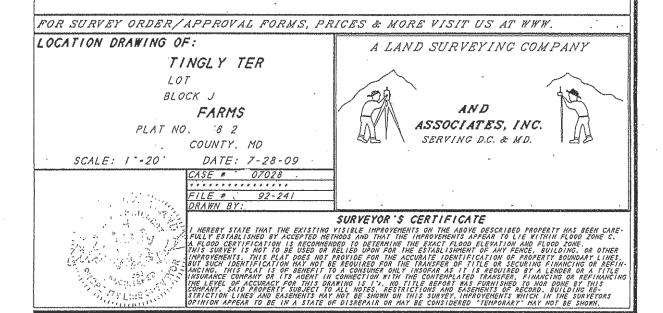
Property Address:
County, Maryland
In connection with your purchase or refinancing transaction involving the above referenced property, a Surveyor will be retained to prepare and furnish a location drawing. A location drawing is generally satisfactory for the purpose of either purchase or refinancing.
Since a location drawing is not a boundary survey and does not identify property lines, State Regulations require that we obtain your approval. Therefore, please sign and return the original of this form so that there will be no delay in settlement.
If you wish we can perform a boundary survey which includes a location drawing described above. This survey will identify property boundary lines and will mark property boundary corners, and can be used for
various purposes, for example, erecting a fence, garage or other improvements on the property. The cos of a boundary survey as indicated below, is substantially greater than the cost of a location drawing.
A location drawing will cost approximately \$175 - \$250, unless unusual circumstances exist, and you will be notified prior to our proceeding if such circumstances exist. You are not required to make any advance deposit prior to our commencement of work on a location drawing. A boundary survey will cost approximately \$500.00 to \$10,000.00 and a 50% advance deposit is required before we can commence work.
PLEASE CHECK APPROPRIATE LINE AND SIGN BELOW
l/we approve the preparation of a location drawing at the approximate cost outlined above (\$175.00 - \$250.00). I/we understand that, in the absence of any problem revealed by or during preparation of this drawing, it will be all that is required for settlement.
I/we request a boundary survey that will include a location drawing, and will identify property lines and mark property corners. I/we have read and understand that this may not be required for settlement purposes and will increase the cost of the service.
(Note: if there is more than one purchaser/borrower, only one must sign this form)
(140te. II there is more than one purchasemborrower, only one must sign this form)
PLEASE COMPLETE, SIGN AND RETURN THIS FORM BY FAX OR MAIL TO



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Settlement Telephone Directory

Anne Arundel County BGE A.A. County Water & Sewer Demographic Planning (School Districts) Tax Information	800-685-0123 410-222-8400 410-222-5294 410-222-7000	Baltimore County BGE Bureau of Water Board of Education Taxes (City) Taxes (County)	& City 800-685-0123 410-396-5398 410-887-5555 410-333-3762 410-887-2404	
Calvert County BGE SMECO Water & Sewer Board of Education Tax Information	800-685-0123 888-440-3311 410-535-1600 410-535-7207 410-535-1661 ext. 2272	Carroll County Water Water (Hampstead) Tax Collection	410-386-2000 410-239-7408 410-386-2971	
Charles County Washington Gas SMECO Water & Sewer Board of Education Tax Information	703-750-9500 888-440-3311 301-645-0624 301-932-6610 301-645-0685	Frederick County Frederick Gas Allegheny Power Water Department Board of Education Tax Information	301-662-2151 888-544-4877 301-600-1825 301-694-1000 301-694-1960	
Howard County BGE Utilities Water & Sewer Board of Education Tax Information	800-685-0123 410-313-4900 410-313-2058 410-313-6600 410-313-2062	Montgomery Cour Washington Gas PEPCO WSSC Rockville Water Board of Education Tax Information	703-750-1000 202-833-7500 301-206-4001 301-309-3370 301-279-3000 240-777-0311	
Prince George's County		Washington, D.C.		
BGE Washington Gas PEPCO WSSC Board of Education	800-685-0123 703-750-1000 202-833-7500 301-206-4001 301-952-6000	Washington Gas PEPCO DC Water Board of Education Tax Information	703-750-1000 202-833-7500 202-787-2000 202-727-6436 202-727-4829	
Wicomico County		Worcester County		
Tax Office City of Salisbury Salisbury Water Dept.	410-548-4840 410-548-3110 410-548-3115	Tax Office Ocean City	410-632-0686 410-289-8833	
CAPITOL+TITLE OFFICE LOCATIONS				
Annapolis Ellicott City Crofton Dunkirk Northern Virginia	410-266-9708 410-465-2437 410-721-3340 410-286-3964 800-264-2814	Ocean City Severna Park Rockville Waldorf Washington, D.C.	410-524-0827 410-544-0393 301-231-7250 301-632-9563 202-223-4185	

Buyer's Checklist

SELECT YOUR TITLE COMPANY

Make sure CAPITOL♦TITLE is written in the contract as your settlement services provider.

□ Provide Title Company with Settlement Information

Copy of the Real Estate Contract

Name/phone number of Mortgage Company

Name/phone number of Loan Officer

Your *current* address (for pre-settlement correspondence with the title company)

Your email address

PREPARE FOR SETTLEMENT

☐ Obtain necessary insurance coverage

For properties other than condominiums, you must have an original homeowner's insurance policy at settlement with a paid receipt for the first year's premium. The dwelling coverage must be at least the loan amount. Contact the lender for specific requirements.

□ Verify All Lender's Requirements Have Been Met

Check with your loan officer or lender representative and verify that the lender has all requirements on hand.

□ Determine Amount of Funds Necessary to Complete Closing

You must obtain a certified, cashier's or treasurer's check for the balance due at closing, or arrange for a wire transfer to CAPITOL TITLE. The check must be made payable to CAPITOL TITLE.

CAPITOL TITLE will make every effort to provide you with a final HUD-1 Settlement Statement as soon as the settlement coordinator is in receipt of your lender's final instructions.

☐ Bring your photo I.D.

It is required by the lender, the title insurance company and the notary public that you furnish a government issued photo I.D (e.g., driver's license or passport.) If you do not bring this to closing, a delay in the disbursement of funds and exchange of keys may result. NOTE: Some lenders require two (2) forms of identification.

□ Termite Certification

If a wood infestation report is required by the contract, or the lender, confirm with the responsible party that it has been ordered and is "clear."

AFTER SETTLEMENT

☐ Contact utility companies

You will need to make sure that all utility companies are aware that you will be the new property owner as of the date of settlement. The phone numbers for the utility companies in your area are listed on Page 32 of this booklet.

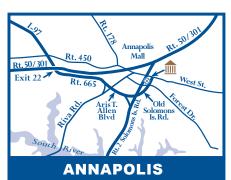
Seller's Information Checklist

Notify title company of any and all existing mortgages tied to the subject property. a. Name of lender and contact phone numbers b. Loan/account number c. Social security number (which enables title company to obtain payoff figures)
Notify title company if you have initiated a bankruptcy or if foreclosure proceedings have been commenced against you
Furnish the title company with applicable information regarding condo management company/homeowner's association/private front foot company. a. Name/address/phone number of management company b. Amount of condo/HOA fee c. Is this fee paid on an annual/quarterly/monthly basis?
Is this property waterfront?
The title company needs to know, if leasehold property, if there is ground rent. If so, you will need to furnish the following information: a. Name/address/phone number of owner b. Yearly payment amount c. Semi-Annual payment dates
If you (or a co-owner) will not be present, please advise the title company immediately. Arrangements will need to be made, or a Power of Attorney may need to be prepared. If there is already an existing power of attorney, the title company must review its substance to determine if it is acceptable (for recording/insuring purposes.)
Is the current owner(s) of record a citizen of the United States? If ANY owner is a foreign person (and the sales price exceeds \$300,000.00) a 10% withholding will be required unless the seller provides a "withholding certificate" issued by the IRS OR furnishes other documentation indicating an exemption from the withholding requirement (e.g., current green card.)
Is the current owner(s) of record a non-resident of the State of Maryland? On Maryland property, if the owner is not a Maryland resident the property may be subject to collection of withholding requirements, per Section 10-912(b)(2) of Maryland's Tax-General Article.
The title company needs to know your current marital status (married, single, widowed, divorced) to determine whether or not there may be other owners of record or issues concerning an estate.
Please furnish the title company your forwarding address so they may contact you after the closing, or need to mail you any important documentation or refunds.
The title company will need the name of your real estate agent, as well as his/her company affiliation, phone/fax number(s) and total commission percentage.
Is the current owner a legal entity (LLC, Partnership or corporation?) The title company will need the tax id number for the entity, as well as documentation showing the entity is in good standing and the appointment of someone with authority to sign documents, if applicable.
Are any of the owners/co-owners deceased? If so, the title company will need a death certificate and estate documents, if applicable.
Bring all keys/garage remotes, as well as alarm and garage codes.
If you wish to have your proceeds wired, the title company will need wiring instructions for your bank.
Bring your photo I.D. It is required by the title insurance company and the notary public that you furnish a government issued photo I.D. (e.g., driver's license or passport.) If you do not bring this to closing, a delay in the disbursement of funds may result

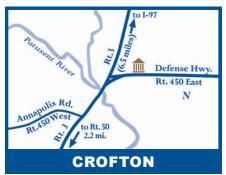
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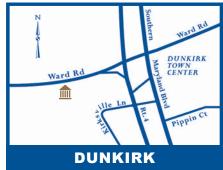
Office Locations



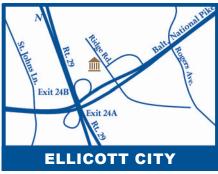
65 Old Solomons Island Road Suite 102 Annapolis, Maryland 21401 Metro (301) 261-8954 Local (410) 266-9708 Fax (410) 266-8130



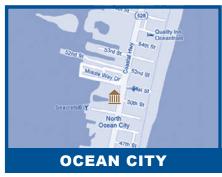
2200 Defense Highway, Suite 300 Crofton, Maryland 21114 Metro (301) 261-6201 Baltimore (410) 793-0257 Local (410) 721-3340 Fax (410) 721-3673



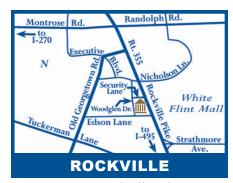
3140 W. Ward Road Suite 101 Dunkirk, Maryland 20754 (410) 286-3964 Fax (410) 286-3976



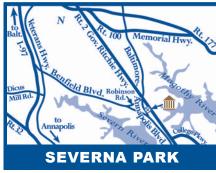
3290 North Ridge Road Suite 200 Ellicott City, Maryland 21043 Local (410) 465-2437 Metro (301) 596-0636 Fax (410) 465-8028



5000 Coastal Highway Suite 204 Ocean City, Maryland 21842 (410) 524-0827 Fax (410) 524-0828



11300 Rockville Pike Suite 502 Rockville, Maryland 20852 (301) 231-7250 Fax (301) 770-9483



542 Ritchie Highway Severna Park, Maryland 21146 Metro (301) 261-2037 Local (410) 544-0393 Fax (410) 544-4073

Additional Settlement Locations

WALDORF

(301) 632-9563 Fax (301) 560-6650

CLINTON

(410) 286-3964 Fax (410) 286-3976

VIRGINIA

(800) 264-2814 Fax (800) 264-2819



1725 I Street, NW Suite 300 Washington, D.C. 20006 Phone (202) 223-4185 Toll Free Fax (800) 264-2819

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